Elements of Cooperative Communication

| 1. Show Affection | 7. Explore Values |
|---|---|
| (caring touch communicates) | (needs, wants, desires, hopes) |
| 2. Use Silence | 8. Be Empathic |
| (don't react right away, take a time out, calm down, think about what to say, take a few breaths) | (inquire about what the other person is experiencing (e.g., thinking, feeling, wanting, observing). |
| 3. Be Kind (express appreciation, talk about something you like, general or specific) | 9. Show Curiosity (explore subject in a creative and interested way) |
| 4. Make Observation | 10. Use Playfulness |
| (tell the other what you see or hear, not your ideas or conclusions) | (use of humor, but not when the situation is too serious) |
| 5. Express Feelings | 11. Be Genuine |
| (tell the other your emotional state, or show | (talk about what you really experience |
| through tears, laughter, etc.) | without deception) |
| 6. Share Thoughts | 12. Be Inclusive |
| (describe your thoughts, not throw them in the | (make a request not a demand, plan together, |
| other's face) | collaborate) |

Volume - Low Tone - Calm/Cool

body-language - Friendly/open

Commanding Communication

(Bad Habits of Communication)
Use of Force and Control

| 1. Physical Force | 7. Deception |
|--|--|
| (pushing, hitting, weapons) | (making up stories, lying, exaggerating) |
| 2. Threats | 8. Avoidance |
| (make threatens to harm someone physically or socially, such as ending a relationship, calling the police or lawyer) | (too quiet, suppressing information flow) |
| 3. Demands, Orders | 9. Exclusion |
| (telling others what to do and how to do it) | (making a decision without including the other person) |
| 4. Need Statements (telling others what they need rather then helping them figure out what they need themselves) | 10. Interruption (taking over the conversation) |
| 5. Blaming (Saying it is the other's fault) | 11. Accusation (insisting the other person is guilty of some violation) |
| 6. Judgment (using language that carries a judgment, e.g., you are selfish, which is a false observation) | |

Volume – High

Tone – Harsh/hot

Body-language-stern/closed